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20 One-Liners | Letters of Credit and Bank Guarantees: A Complete CAIIB BFM Guide

CAIIB - Revision - Letters of Credit and Bank Guarantees: A Complete CAIIB BFM Guide

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20 One-Liners to Remember

Quick-fire facts for last-minute revision.

- 1 A letter of credit (LC) is a bank's conditional undertaking to pay a beneficiary against complying documents.**

The issuing bank promises payment only when the beneficiary presents documents that strictly match the LC terms.

- 2 A bank guarantee (BG) is an independent bank undertaking to pay on the beneficiary's demand or declaration of default.**

Unlike an LC, a BG is invoked only if the applicant fails to perform or pay as agreed.

- 3 Letters of credit are governed internationally by the ICC's UCP 600.**

UCP 600 is the Uniform Customs and Practice for Documentary Credits published by the International Chamber of Commerce.

- 4 Demand guarantees are governed internationally by the ICC's URDG 758.**

URDG 758 is the Uniform Rules for Demand Guarantees, separate from the UCP 600 rules for LCs.

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5 Both LCs and BGs rest on the doctrine of autonomy or independence from the underlying contract.

The bank's undertaking stands apart from any dispute between the applicant and beneficiary under the commercial contract.

6 Banks examine only documents under an LC, not the actual goods shipped.

Physical verification of goods delivered is outside a bank's mandate under documentary credit rules.

7 Under UCP 600, banks get a maximum of five banking days to check if presented documents comply.

This scrutiny period applies to the issuing bank and any nominated bank after document presentation.

8 Even a minor document discrepancy can justify refusal under the doctrine of strict compliance.

A misspelt name or mismatched date is enough grounds for a bank to reject a non-complying LC presentation.

9 Established fraud is a recognised exception to the independence principle in LC transactions.

Courts may restrain payment under an LC where fraud in the underlying transaction is clearly established.

10 A sight LC is payable on presentation of compliant documents, while a usance LC is payable after a tenor.

Usance LCs are common in buyer's credit arrangements involving a deferred payment period.

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11 A transferable LC lets the first beneficiary pass its rights to a second beneficiary.

This structure is often used by intermediary traders who do not manufacture the goods themselves.

12 A standby LC functions more like a guarantee than a standard trade payment instrument.

It is drawn upon only if the applicant fails to perform, unlike a commercial LC used for routine trade settlement.

13 Almost all letters of credit issued today are irrevocable.

An irrevocable LC cannot be amended or cancelled without the consent of all parties, giving the exporter real protection.

14 A bid bond is a type of financial guarantee ensuring a tenderer will not withdraw after winning a contract.

Financial guarantees secure monetary obligations, as distinct from performance guarantees covering contracted work.

15 A performance guarantee compensates the beneficiary if the applicant fails to complete contracted work as agreed.

It differs from a financial guarantee, which secures a monetary obligation rather than work completion.

16 The advising bank authenticates and forwards an LC without adding its own payment undertaking.

Only a confirming bank adds an independent payment undertaking on top of the issuing bank's promise.

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- 17 MT700 is the SWIFT message format commonly used to issue a documentary letter of credit.**

SWIFT formats let banks without a direct account relationship authenticate credit instruments with each other.

- 18 MT760 is the SWIFT message format commonly used to issue a bank guarantee.**

It performs the same authentication role for guarantees that MT700 performs for documentary credits.

- 19 LC and BG exposures are treated as off-balance-sheet contingent liabilities until invoked.**

They still attract capital charges through credit conversion factors and applicable risk weights.

- 20 Every guarantee specifies a validity period and a separate claim period for invoking it.**

The beneficiary must lodge its claim within the claim period, distinct from the guarantee's overall validity.

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