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Learning Sessions

CERTIFIED CREDIT PROFESSIONAL

Certified Credit Professional

CCP

Module-wise chapters, weightage & key topics

1

MODULES

15

CHAPTERS

100

MARKS

2

UPDATED TOPICS

Crash course • PDFs • One-liners • Video classes • Online tests

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Paper pattern

- ✓ **100 questions** · 1 mark each · **100 marks**
- ✓ Duration **2 hours**, conducted **online**
- ✓ **No negative marking**
- ✓ Pass: **50%** aggregate (with module minimums)
- ✓ Mix of conceptual, applied & numerical questions

How to read this deck

- ✓ Each module shows its **indicative weightage**
- ✓ Every chapter lists **key topics** + chapter weightage
- ✓ **UPDATED** = topic with a recent regulatory change — revise latest figures
- ✓ Weightage is **indicative** (content volume + past-paper trend), not officially published by IIBF

Live + Recorded

Video classes

Exam PDFs

e-notes & one-liners

Mock tests

Latest IIBF pattern

Crash course

Fast-track revision

Module-wise weightage

WHERE THE MARKS SIT



Certified Credit Professional (Remote Proctored mode) Rules &



100%

15 ch.

Indicative distribution of 100 marks across the modules. Prioritise **Certified Credit Professional (Remote Proctored mode) Rules &**, the single largest scorer.

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Certified Credit Professional (Remote Proctored mode) Rules & · 1/3

100%

MODULE WEIGHT

1

Principles of Lending

Safety, Liquidity, Profitability, Purpose of Loan, Diversification Risk

2

MARKS

2

Model Credit Policy

Importance, Contents, Exposure Norms, Model MSE Policy

2

MARKS

3

Types of Borrowers

Individuals - Major, Minor, Married Women, Pardhanashin Women, Illiterate Persons, Agent, Attorney, Joint Borrowers, Hindu Undivided Family (HUF), Proprietorship Firms, Partnership Firms, Limited companies, Statutory Companies, Holding, Companies, Government Companies, Private & Pubic Limited Companies, Registration of, charges, Limited Liability Partnerships(LLP)

9

MARKS

4

Types of Credit Facilities

Various Types of Credit Facilities - Cash Credit, Overdrafts, Demand, Loan, Bills Finance - Drawee Bill Scheme, Bills Discounting

3

MARKS

5

Credit Delivery

Types of Facilities, Modes of Delivery, Sole Banking Arrangement, Multiple, Banking, Arrangement, Consortium, Lending, Syndication, Credit, Thrust, Priorities, Credit Acquisitions, Statutory & Regulatory restrictions on Advances. Credit

6

MARKS



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100%

MODULE WEIGHT

6

Appraisal

Validation of proposal, Dimensions of Credit Appraisals, Six "C" s, Structuring of, Loan documents, Credit Risk, Credit Risk Rating, Credit Worthiness of Borrower, Purpose of, Loan, Source of Repayment, Cash Flow, Collateral

6

MARKS

7

Credit Rating

Measurement of Risk, Objective of Rating, Internal & External Rating, Model, Credit Rating, Methodology of Rating, Internal & External Comparison, Model Rating Formats

4

MARKS

Analysis of Financial Statements

UPDATED

8

Balance Sheet - Definition, Balance Sheet & Banker, Classification of Assets & Liabilities, Current Assets, Fixed Assets, Non-current Assets, Intangible & Fictitious Assets, Liabilities - Current Liabilities, Medium & Term Liabilities, Capital & Reserve, Classification of Current Assets & Current Liabilities, Balance Sheet, Analysis, Analysis of Profit & Loss Account, Auditor's Note. Ratio Analysis - Classification of, Ratios, Liquidity Ratios, Leverage Ratios, Activity Ratios, Profitability Ratios, Other important, Interpretation of important Financial Ratios, Uses of Ratios, Fund Flow Statements, Techniques Fund Flow and Cash Flow Statements, Illustrations

12

MARKS

9

Project/ Term Loan Appraisal

Technical Appraisal, Commercial/ Market Appraisal, Managerial, Appraisal, Financial Appraisal, Economic Appraisal, Environmental Appraisal, Project Cost, & Means of Finance, Cost of Production & Profitability, Sensitivity Analysis, Break-even, Analysis, Capital Budgeting - Pay Back Period Method, Time Value Money, Net Present, Value, Internal Rate of Return, Life of the Project

9

MARKS

Working Capital Assessment

10

Concept of Working Capital, Gross Working Capital, Net, Working Capital, Working Capital Gap, Components of Working Capital, Source of Working, Capital, Operating/ Working Cycle, Computation of storage/ Retention Period, Various, Methods of Assessment of Working Capital, Computation of Working Capital - Turnover, Method, MPBF Method, Cash Budget System, Illustrations, Impact of inadequate Working, Working Capital Finance to IT. & Software Industry, Loan Delivery System, Cash, Flow Analysis, Commercial Paper, Credit Delivery, Analysis of CMA data

11

MARKS

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100%
MODULE WEIGHT

11	Quasi Credit Facilities Advantages of Non-Fund Facilities, Various types of NBFacilities, Various types Letter of Credits, Assessment of LC limits, Bills Purchase/ Discounting, under LC	3 MARKS
12	Various types of Bank Guarantees Performance Guarantee, Financial Guarantees, Deferred, Payment Guarantees, Types of Performance and Financial Guarantees, Assessment of Bank, Guarantees Limit, Period of Claim under Guarantee	4 MARKS
13	Co-acceptance Facilities RBI Guidelines, Co-acceptance of Bills covering supply of Goods, & Machinery	1 MARKS
14	Export Finance Pre-shipment Finance-Export Packing Credit in Rupees, Running Account, Facility, Pre shipment credit to specific sectors - Sub Suppliers, Construction Contractors, Export credit to Processors/ exporters-Agri Export Zones, Export Credit Insurance Whole, Turnover Packing Credit, Pre-shipment Credit in Foreign Currency (PCFC), Running, Account Facility in all currencies, Deemed Exports, Diamond Dollar Account Scheme, Post, Shipment Rupee Export Finance, Purchase/ Discount of Export Bills, Negotiation of Export, Bills, Export on Consignment basis, Advance against Duty Draw Back Entitlements, ECGC, Whole Turnover Post-shipment Guarantee Scheme, Interest Rate of Rupee Export Credit, ECNOS, Rupee Export Credit Interest Rate Subvention, Post-shipment Finance inForeign, Currency, Gold Card Scheme for Exporters, Crystallisation of Export Bills	13 MARKS
15	Priority Sector Lending/ Government Sponsored Schemes UPDATED Different Categories of Priority, Sector borrowers, Agriculture (Direct & Indirect) Finance, MSME Finance. (Direct & Indirect), Micro Credit, Government Sponsored Schemes, SwarnajayantiGram Swarozgar Yojana, (SGSY), Swarna Jayanti Shahari Rozgar Yojana (SJSRY), Self-Employment Scheme for, Rehabilitation of Manual Scavengers (SRMS), Swarna Jayanti Shahari Rozgar Yojana, Education Loans, HousingFinance, Weaker Sections, Export Credit, Differential Rate, of Interest Scheme, Priority Sector Targets. Retail Loans: Characteristic of Retail Loans, Advantages of Retail Loans, Retail Banking Vs Corporate Banking, Various Retail Banking, Products, Model Retail Banking Products - Home Loans, Vehicle Loan, Personal Loan, Pensioner Loan Scheme, Property Loan, Holiday Loan Scheme, Gold Loan Scheme, Education Loan, etc, Guidelines on CERSAI registration	15 MARKS

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