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Learning Sessions

CERTIFICATE IN INTERNATIONAL TRADE FINANCE · REMOTE PROCTORED

# International Trade Finance

CITF

Module-wise chapters, weightage & key topics

1

MODULES

32

CHAPTERS

100

MARKS

3

UPDATED TOPICS

Crash course • PDFs • One-liners • Video classes • Online tests

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## Exam snapshot

### Paper pattern

- ✓ **100 questions** · 1 mark each · **100 marks**
- ✓ Duration **2 hours**, conducted **online**
- ✓ **No negative marking**
- ✓ Pass: **50%** aggregate (with module minimums)
- ✓ Mix of conceptual, applied & numerical questions

### How to read this deck

- ✓ Each module shows its **indicative weightage**
- ✓ Every chapter lists **key topics** + chapter weightage
- ✓ **UPDATED** = topic with a recent regulatory change — revise latest figures
- ✓ Weightage is **indicative** (content volume + past-paper trend), not officially published by IIBF

#### Live + Recorded

Video classes

#### Exam PDFs

e-notes & one-liners

#### Mock tests

Latest IIBF pattern

#### Crash course

Fast-track revision

## Module-wise weightage

WHERE THE MARKS SIT



Indicative distribution of 100 marks across the modules. Prioritise **International Trade Finance**, the single largest scorer.

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## Chapters & key topics

INTERNATIONAL TRADE FINANCE (CITF)



### International Trade Finance · 1/7

**100%**  
MODULE WEIGHT

<b>1</b>	<b>Bank-to-bank reimbursements under Documentary Credits ICC Brochure no 725 (URR)</b> Bank, to, bank reimbursements under Documentary Credits ICC Brochure no 725 (URR, 725). Case Studies	<b>5</b> MARKS
<b>2</b>	<b>URC - Uniform customs Rules for Collection</b> URC, Uniform customs Rules for Collection. Case Studies	<b>2</b> MARKS
<b>3</b>	<b>URDG - Uniform Rules for Demand Guarantee</b> URDG, Uniform Rules for Demand Guarantee. Case Studies	<b>2</b> MARKS
<b>4</b>	<b>URR 525 - Uniform Rules for Reimbursement</b> URR 525, Uniform Rules for Reimbursement. Case Studies	<b>2</b> MARKS
<b>5</b>	<b>Foreign Trade Policy</b> Foreign Trade Policy	<b>1</b> MARKS



**International Trade Finance · 2/7**

**100%**  
MODULE WEIGHT

6

**Customs Procedures – Imports/Exports**

Customs Procedures, Imports/Exports

**2**

MARKS

7

**Role of FEDAI, EXIM Bank, ECGC**

Role of FEDAI, EXIM Bank, ECGC

**4**

MARKS

8

**Various facilities to Exporters and Importers including forfaiting and factoring**

Various facilities to Exporters and Importers including forfaiting and factoring. Supply, Chain Finance. Importance of Supply Chain Finance in global trade ecosystem

**2**

MARKS

9

**Counter trade and Merchanting trade**

Counter trade and Merchanting trade

**1**

MARKS

10

**Theories of International Trade**

Theories of International Trade

**1**

MARKS



**International Trade Finance · 3/7**

**100%**  
MODULE WEIGHT

<b>11</b>	<b>WTO - Its Impact</b> WTO, Its Impact. Impact of Export Incentives provided by countries like India	<b>2</b> MARKS
<b>12</b>	<b>Exchange Control/relating to International Trade</b> Exchange Control/relating to International Trade. LEI for forward booking, Volatility of, Exchange rates	<b>4</b> MARKS
<b>13</b>	<b>Incoterms Meaning - Obligation of buyers and sellers</b> Incoterms Meaning, Obligation of buyers and sellers. Incoterms 2020, Case study, based. Difference between Incoterm 2010 & 2020	<b>5</b> MARKS
<b>14</b>	<b>Letter of Credit and UCPDC 600 - Meaning Parties to LC, Different types of LC,</b> Letter of Credit and UCPDC 600, Meaning Parties to LC, Different types of LC, Mechanics of LC, Articles of UCPDC/ISBP 745, e UCP	<b>7</b> MARKS
<b>15</b>	<b>SBLC</b> SBLC. ISP 98	<b>1</b> MARKS

## Chapters & key topics

INTERNATIONAL TRADE FINANCE (CITF)



### International Trade Finance · 4/7

**100%**  
MODULE WEIGHT

16

**Exports**  
Exports

**1**  
MARKS

17

**Pre-Shipment - Credit**  
Pre, Shipment, Credit

**4**  
MARKS

18

**Post-Shipment - Credit**  
Post, Shipment, Credit

**3**  
MARKS

19

**Exports Promotion/Incentivisation measures from Govt of India for both Merchandise**  
Exports Promotion/Incentivisation measures from Govt of India for both Merchandise, and Services

**2**  
MARKS

20

**Imports**  
Imports

**1**  
MARKS

## Chapters & key topics

INTERNATIONAL TRADE FINANCE (CITF)



### International Trade Finance · 5/7

**100%**  
MODULE WEIGHT

21

#### Bilateral trade, counter trade, high seas sales, Merchanting Trade

Bilateral trade, counter trade, high seas sales, Merchanting Trade

**5**

MARKS

22

#### Maritime frauds, modus operandi and prevention initiatives

Maritime frauds, modus operandi and prevention initiatives. Case studies

**2**

MARKS

23

#### International Finance - Method of finance

International Finance, Method of finance

**2**

MARKS

24

#### Buyers Credit; Include current developments e UPDATED

Buyers Credit, Include current developments e.g. BC through gift city. Prohibition on, issuance of letter of undertaking by Banks. BC based on Bank guarantees

**3**

MARKS

25

#### Suppliers Credit

Suppliers Credit

**1**

MARKS

## Chapters & key topics

INTERNATIONAL TRADE FINANCE (CITF)



### International Trade Finance · 6/7

100%

MODULE WEIGHT

26

#### Transition from LIBOR to ARR

Transition from LIBOR to ARR. Different type of ARRs Documents used in Trade, Bill of, Exchange, Invoice, Bill of Lading, Airway Bill, Insurance Policy etc

8

MARKS

27

#### Insurance including marine insurance

Insurance including marine insurance

1

MARKS

28

#### Risks involved in trade finance - country risk, currency risk, credit risk, counter party

Risks involved in trade finance, country risk, currency risk, credit risk, counter party, risk, exchange risk, legal risk etc

9

MARKS

29

#### Trade based Money Laundering - Risks and Scenarios through Case Studies, Ethical

UPDATED

Trade based Money Laundering, Risks and Scenarios through Case Studies, Ethical, Practices in International Operations

5

MARKS

30

#### Trade Sanctions – Importance

Trade Sanctions, Importance. Relevant checks while processing transactions

2

MARKS

## Chapters & key topics

INTERNATIONAL TRADE FINANCE (CITF)



### International Trade Finance · 7/7

**100%**  
MODULE WEIGHT

31

#### Trade Digitization – Global developments UPDATED

Trade Digitization, Global developments. Situation in India in terms of extant regulation, Trade of Blockchain, Domestic and International

**5**

MARKS

32

#### Importance of Logistics in global and domestic trade

Importance of Logistics in global and domestic trade. Different modes of logistics, solutions. Digitization in trade logistics. National Logistics Policy in India. Significance, of SLDE, Secured Logistics Document Exchange platform

**5**

MARKS

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